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User guide buyer

Version 2.1.0

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1 Introduction

User guide is describing system architecture, features and usage of application aSourcing. The system is designed to support negotiation between buyer and supplier using internet auction or tender approach.

2 System design

aSourcing solution covers sourcing process where buyer is choosing preferred supplier. The idea is to allow to run internet auction or tender with selected set of suppliers. This approach is having many advantages for buyer as it allows to clearly define the selection criteria but it enable competition approach between suppliers in a form of auction. This approach is a proven way to savings. It would be hard to achieve by using a different way.

By using competition approach you can achieve significant savings:



2.1 Key advantages of system

- Automate full sourcing process independently on event type (RFI, RFP, RFQ, English reverse auction a complex multilevel negotiation)
- Easy to create multi line request by using forms, templates and wizards
- Easy to monitor time dependent information like order, the best price, next bid, remaining time and etc.
- Make shorter time for saving analysis

2.2 Features

- Questioners
- Attachments and documents
- Store offers on item level

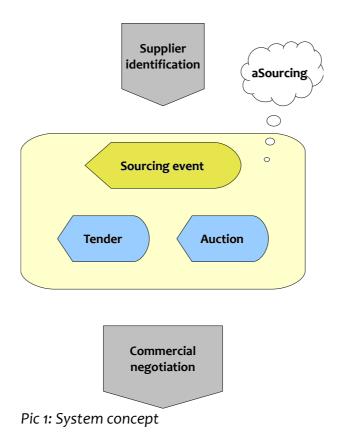
- Support of complex item hierarchy (group, subgroup, basket)
- Creating events and it's templates
- Online (chat) communication between buyer and suppliers
- Overview of running events
- Administration and reporting
- Auditing



2.3 aSourcing

Platform aSourcing is designed to support advanced sourcing negotiation and auction. The main advantage is online feedback and communication in real time. As result of auction or tender is event report. It is finally fully up to the buyer how he will interpret results and use it in following business negotiations with suppliers. It is common practise that buyers clarify this approach and accept the criteria as part of common property of event, like: "We will invite only the first, of the three best suppliers" and etc.

The sourcing process typically starts by selecting appropriate list of suppliers. Than those suppliers are running through selection by using tender or auction (event). After evaluation, it is the starting point for commercial negotiations with a selected supplier. aSourcing system fully covers processes of supplier selection by auction or tender.

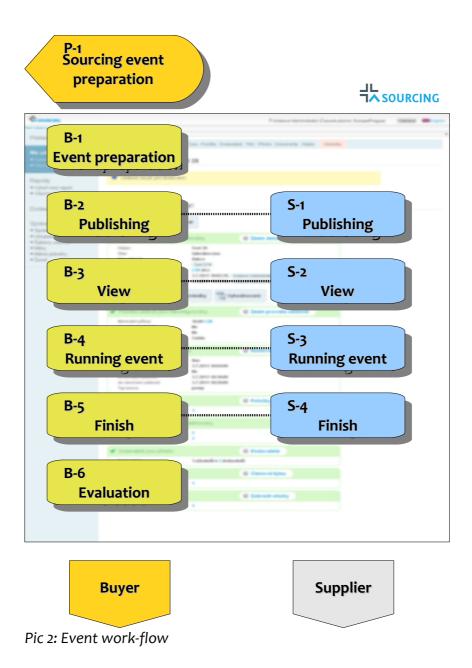


Results are:

- Detailed understanding of spending and to find better opportunities for savings
- Better usage of internal resources and it's coordination
- Keeping history of events for analysis purposes
- Measurement of success and improvement

2.4 Life cycle of event

Application aSourcing is divided into two independent views. One is a view from the buyer and the second is a view from the supplier's perspective. Each user is logged into its own part of the application and is based on his role. The user sees only the allowed part. Instances of sourcing events are registered as object "event". It can have an auction or tender and many other attributes based on its settings. The next diagram is showing an event's work-flow steps. The left column is representing steps executed by buyers and the right column is representing steps executed by the supplier.





2.5 Event preparation

P-1 Sourcing event preparation

By the sourcing event preparation we mean the execution of steps which will identify new or existing potential suppliers. This process is not covered by aSourcing application, but after you identify new potential customers, you enter it into the application and then it becomes available for the Rfx process. As part of event preparation you need to prepare and well formulate the requirements and evaluation criteria, which will become part of the event inputs.

2.6 Buyer

• B-1 Event preparation

Event preparation is the initial step where you enter required data inputs into the newly created event instance. You may consider the following areas:

- Put requirements for supplier
- Set timing of event
- Define items
- Create list of suppliers and create user accounts
- Set team member for buyer's team
- Attachments
- Required documents
- Questioner

Note: If you need to test your sourcing process, you can set event as "testing". This is a remark for all participants that the running event is for testing purposes only.

• B-2 Publishing

Publishing of event is an operation which is executed when all information is entered. Then this event is published to all suppliers and all of them are notified by email message. It will contain a PDF document which is containing all information related to the event.

• B-3 View

When the event is published than it can become in the state, "view" (if set-up this way). In this state, all suppliers can see event attributes, but the event has not started yet.

• B-4 Running event

If the event is running, than all suppliers can submit their offers. All suppliers and team members are informed about new bits by email. Suppliers are or are not informed about prices

of competitors based on set-up by the buyer.

• B-5 Finish

The event is finished when time expires. The type of ending can be fixed or with an extension. This is defined by the buyer. After the event finishes, the system sends an information email to all suppliers and team members with a PDF attachment. It is containing a summary of results from the event. This information is subsequently used for the event evaluation.

• B-6 Evaluation

Buyers can set the event to an "evaluated" state to mark that the event has been evaluated.

2.7 Supplier

S-1 Publishing

The supplier can see the event after it is published. He is notified by email about it and it has a PDF document attached which is containing the event content. In this moment, the supplier can login to aSourcing application, where he can see all details about the event.

• S-2 View

View state is designed for suppliers to be able to see published events. Suppliers can see event descriptions and attached documents which had been provided by the buyer. On the other site, the buyer can request some documents to be supplied by the supplier or request to fill a questioner. The view step can be fully omitted if the buyer didn't require it. In view stage it can be possible to put bids if the buyer would allow it.

• S-3 Running event

In this moment all suppliers can enter their bids. But before it, the supplier must upload required documents and answer required questions, if this has not been already done during the "view" stage. If this is not done, then the supplier cannot submit a bid.

Supplier and buyer's team are informed about any new bids by email message. The supplier is informed about order of his new offer based on each line item. If it is allowed by the buyer, than suppliers are also informed about the best offered price (for each line item).

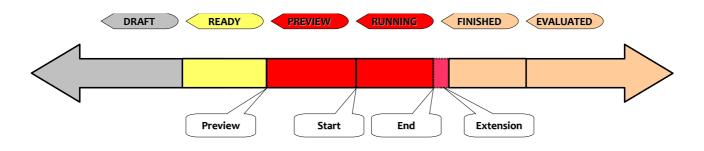
• S-4 Finish

The event is ended by a given time frame. The type of ending can be fixed or with an extension. This is defined by the buyer. When the event finishes an email message is sent to all supplier

and buyer's teams. It is containing a PDF attachment with the event results.

2.8 Event work-flow

Events can run thought following stages:



- DRAFT Phase of event preparation, when the buyer is putting all required information to the system. Last step is the event publishing, when event change to next stage
- READY Event is published. Event is not possible to change any more. The event is waiting until start time of the event.
- PREVIEW (optional) IfF this phase is allowed, then the event becomes visible for suppliers. They can submit a bid if it is allowed by the buyer.
- RUNNING The event is running and all suppliers can submit bids. The event ends after given time frame. The type of the end can be fixed or with time extension.
- FINISHED The event is finished and emails with the event results are sent to all suppliers and buyer's team.
- EVALUATED Event is evaluated by buyer.

2.9 End time extension

The end time extension is designed to prevent "kill in last second" situation, when a supplier will submit the best offer in the last moment and other suppliers would not be able to react. If end time extension is enabled, then the event end time is extended by a defined value, so other suppliers can add new bit if needed.

If a new bid is supplied in closing time period, then the event end time is extended by the extension time. The closing time period is applied again for the new event end time. This means that if a new bid is supplied again then the event end time is again extended. In this case it makes sense to set a minimum bid difference to reasonable value, so it effectively prevents endless bidding with a small difference value by each supplier.



2.10 Chat

aSourcing application is allowing to realize chat between buyer's team and all suppliers. This is designed to send clarification questions to buyers or request more clarification about event details. Chat message is always belong to given event and all messages are distributed to all event participants independently to who sent the message. These messages are visible only to give event participants. Chat message is display in chat screen as well as being sent by email to all participants. All messages are recorded and become part of the PDF result report. If the author of the message is a supplier who's name is anonymous to prevent supplier recognition.

3 Work with aSourcing

This chapter is showing common operations and full event life cycle and it's set-up.

3.1 Login to aSourcing

Application aSourcing is designed in a way to allow the sharing of applications by multiple logical subjects. So as part of the login information you need to provide the name of instance where you want to login. This is important mainly for suppliers, because each supplier can access multiple buyer's instances. Each instance is representing one company or individual.

	 You need to log in to access this page.
(
	Enterprise: demo
	Login name: admin
	Password:
	Log in

3.2 User properties

For any user, before you start work with aSourcing application you need to review the set-up of your account. Each user is notified about it's creation by email message. The message is containing login name, password and URL for login. After first login you should review:

- Change user name
- Check contact details
- Set-up time zone, where user is operating



		1	Admin Demo Instance (Time zone: E	urope/Prague) Log out	b čeština
Demo	lan s				
Overview	Chat)
e rei nei	Event Overview View all events	Create new event			
My Events • Create new event	Running events	Coming events	Recent events		
 View all events 	No Data	No Data			
Reports			<u>Má atikce</u> ◆ fmished 17 Jul 2011 20:00:00		
Suppliers	Most used actions				
Management • My organization • Users • Event templates • Currencies • Units		Suppliers Changelog	atures of your current role.		
 ◆ Changelog 					

3.2.1 Contact details

User's contact details are accessible in right top corner of page.

			Admin Demo Instance (Time zone: Europe/Prague)	Log out	čeština
Demo ~ Demo org. ~ Users ~ Admin Dem	o Instance (admin)				
Overview	Chat Admin Demo Insta	ance (admin) - user			**
My Events → Create new event → View all events	Login: First name:	admin Admin			
Reports + Create new report + View all reports	Surname: Department:	Aurrin Demo Instance Demo org.			
Suppliers	E-mail: PhoneTelefon:	null@asourcing.cz			
Management • My organization • Users • Event templates • Currencies • Units • Changelog	Role: Time zone: Created by: Changed by:	instance admin Europe/Prague Jul 10, 2011 9:06:14 PM, Admin Admin (admin) Jul 10, 2011 9:16:17 PM, Admin Admin (admin)			
	🛨 Edit 🚽 Cha	ange password 🔿 Block 🌩 Delete 🔿 Ba	ck to list		

Modification is possible by clicking the "Edit" button.

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				Admin Demo Instance (Time zone: Europe/Prague)	Log out	Čeština
Demo ~ Demo org. ~ Users ~ Admin	Demo Instance (admin) ~ Edit					
A	Chat					,
Overview	Edit user Admin D	emo Instance (admin)				
My Events						
 ◆ Create new event ◆ View all events 	Department:	Demo org.	•			
Reports + Create new report + View all reports	Login:	admin	Û			
	First name:	Admin				
Suppliers	Surname:	Demo Instance				
Management	E-mail:	null@asourcing.cz	¢			
 → My organization → Users 	PhoneTelefon:					
 Event templates Currencies 	Role:	C common user				
♦ Units		C event creator				
♦ Changelog		Instance admin				
	Time zone:	Europe/Prague	•			
	🖶 Back to detail	Befresh Save				

Check settings:

- First name and surname
- Email address
- Time zone

Note: **Time zone setting** is important as all time related information is displayed by using this time zone. You can check your time zone settings any time in the right top corner of the application page.

3.3 Add new supplier

Front of new event creation, you need to have entered all supplies which you want to add to the event and create user accounts for them.

3.3.1 New supplier

Choose menu "Suppliers" to get list of existing suppliers.

			🐣 Admin Demo Instance (Time zone: Europe/Prague)	Log out 🛌 češtin
mo ~ Suppliers				
Overview	Chat			
	Suppliers			
My Events				
+ Create new event	😈 To add or delete departments click	show details/organigram of a specific supplier.		
 View all events 				
	Create a new supplier			
Reports				
Create new report	Name	Department	Address	Actions
♦ View all reports	Dodavatel A	Hlavní oddělení		Edit Show
Suppliers	Show + Users +			SHOW
ouppliers	dodavatel_1	dodavatel1-oddeleni_1		Edit
Management	Show + Users +			Show
 My organization 				
◆ Users				
Event templates				
→ Currencies → Units				
 Changelog 				

By selecting "Add supplier" you can create a new supplier.



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				Admin Demo Instance (Time zone: Europe/Prague)	Log out	b čeština
Demo ~ Suppliers ~ Add						
Overview	Create a new sup	plier				,
My Events • Create new event • View all events	Name:	Supplier A	Ŷ			
Reports	ID:	123 456 789				
 ◆ Create new report ◆ View all reports 	Description:					
Suppliers						
Management + My organization + Users	First department					
 ◆ Event templates ◆ Currencies ◆ Units 	Name:	Main department	¢			
♥ Onits ♥ Changelog	Address:	Main road 159				
	Description:					
	🗢 Back to list 🔮	Refresh 🔛 Save				

When you save a newly created supplier, than it's structure is shown. You can then add more departments and users. Each supplier must have at least one user to be able to assign it to an event.

3.3.2 Add new supplier user

Choose "Add user" on detail of supplier to add a new user to a given department. By doing it, the application is sending an email with login information to his email address. The password is randomly generated.

JL				
			🚨 Admin Demo Instance (Time zone: Europe/Prague)	Log out 🛛 🛌 čeština
Demo ~ Suppliers ~ Supplier A ~ Us	sers ~ Add			
Overview	Chat			»
	Create user			
My Events ◆ Create new event ◆ View all events	Department:	Main department		
Reports	Login:	johnsmith 单		
 ◆ Create new report ◆ View all reports 	First name:	John		
Suppliers	Surname:	Smith		
Management	E-mail:	john.smith@compary.cz		
 My organization Users 	PhoneTelefon:	+420 123 456 789		
 ◆ Event templates ◆ Currencies ◆ Units ◆ Changelog 	Role:	Supplier's user		
	Time zone:	America/Los_Angeles		
	🗢 Back to list 🌐	Refresh 🛛 🖶 Save		

Save new user.

			Admin Demo Instance (Time zone: Europe/Prague)	Log out	⊳ eština
Demo ~ Suppliers ~ Supplier A ~ Users *	- John Smith (johnsmith)				
Overview	^{Chat} John Smith (johnsr	nith) - user			**
My Events ♦ Create new event ♦ View all events	✓ Successfully create				
Reports ◆ Create new report ◆ View all reports	Login: First name:	johnsmith John			
Suppliers	Surname: Department:	Smith Main department			
Management	E-mail:	john.smith@compary.cz			
 My organization Users 	PhoneTelefon:	+420 123 456 789			
 Osers Event templates Currencies 	Role:	Supplier's user			
 → Units → Changelog 	Time zone: Created by:	America/Los_Angeles Sep 25, 2011 5:16:44 PM, Admin Demo Instance (admin) ♦			
	Changed by:	Sep 25, 2011 5:16:44 PM, Admin Demo Instance (admin) *			
	🔿 Edit 📑 Char	ge password 🔿 Block 🌩 Delete 🔿 Bac	ck to list		

You can change thefollowing attributes:

- change password
- change contact information
- block / unblock this operation prevent user to login
- delete

User receives email with login information:

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EMA	Artificação de Antria de La Napiš
Neuid ann il	Sezwam Hledej email Filtrui příchozí poštu
<u>Napiš email</u> <u>Napiš sms</u>	Od: Demo Contractor Co
Doručené 77 Odeslané	Datum: 25.9. 2011, 17:22 - dnes v 17:22 Odpovědět Odp. všem Přeposlat Tisk Smaž Smaž jako SPAM Další akce
<u>Rozepsané</u>	
<u>Spam a viry</u> <u>Koš</u>	SOURCING Message from enterprise: Demo
	Dear user, New user accont was created for you in system Demo. To log in please visit following address and enter following
Editace složek	loginname and generated password. Once in you'll be asked to change your password.
<u>Adresář</u> <u>Nastavení</u>	Address: http:///www.montipe.com/asourcing/demo/ Login name: johnsmith Password: #@#######
	Best regards, Admin Demo Instance, Demo

4 Event – Auction/Tender

The event is a core object of the application which is representing the auction or tender based on user settings.

4.1 Create new event

An event can be created based on a predefined template or as a copy of an existing event. In both cases we copy all settings, team members, suppliers, questions, line items, attachments and required documents.

				🛆 Admin Demo Instance (1	îme zone: Europ	e/Pragu	e)	Log o	ut 🕨	čeština
Demo ~ Events ~ Create new event										
	Chat									*
Overview	Event creation - choose templ	ate								
My Events + Create new event + View all events	Create template Step 1: Select an event template from	the following list								
Reports	Select Template 🔺	Event type 🕈	ltems \$	De	scription \$					
	Šablona aukce 🕈	AUCTION	0							
	Šablona tenderu 🕈	TENDER	0							
Suppliers						1	*	÷ •	* =#)
Management • My organization • Users • Event templates • Currencies	If there aren't any event templates li you want to create new event based									
 ◆ Units ◆ Changelog 										

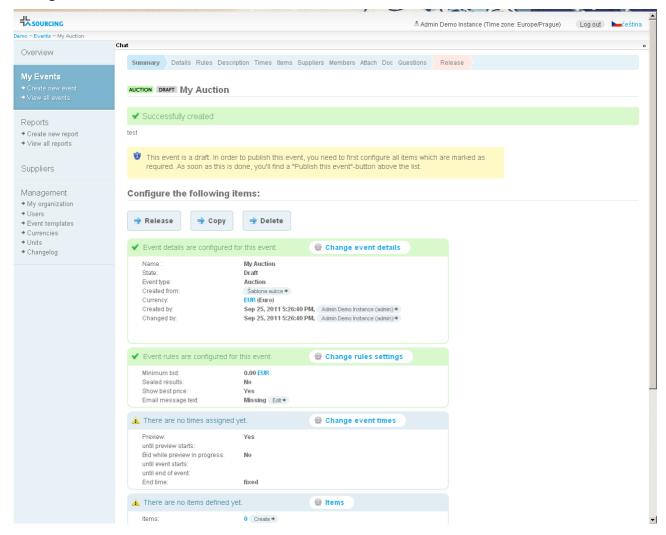
When you choose a wanted template:

- Choose appropriate name of event
- Event description (short)
- Choose currency, which will apply to all prices

			Å Admin Demo Instance (Time zo	ne: Europe/Prague)	Log out	b éčeština
Demo ~ Event templates ~ Šablona a	ukoe ~ Create event					
	Chat					»
Overview	Create event from	n: Šablona aukce				
My Events + Create new event	Step 2: Enter the basi	c data for this event (you can still change this later)				
♦ View all events	👻 Fill in the form bel	ow and click create in order to create and save the new event.				
Reports						
 Create new report View all reports 	Name:	My Auction				
Suppliers	Description:					
Management My organization 		÷				
 → Users → Event templates → Currencies → Units 	Currency:	EUR				
+ Changelog	Event for testing pur	poses: 🗆				
	🗢 Back to detail	Refresh Save				

4.1.1 Overview

First page of an event is containing an overview of attributes, event timing and user actions. Newly created events need to be reviewed and enter missing information. Such as, the event timing.



4.1.2 Details

Tab details contain settings for key attributes. You can modify them as well as change if you want to run an auction or tender.

Auction – this setting is for internet auctions where suppliers must always decrease its offer. System, as well, do not allow you to enter a new bid if it is not smaller than the last bid decreased by the minimal bid value.

Tender – this setting is designed basically for bit collection from each supplier. Suppliers can change their offers up and down as they are needed.

			🐣 Admin Demo Instance (Time zone: Europe/Prague)	Log out 🛌 čeština
Demo ~ Events ~ My Auction ~ Deta	ils			
Overview	Chat			N
My Events → Create new event → View all events	Summary Details R	les Description Times Items Suppliers Members Attach Doc Que:	Release	
Reports + Create new report + View all reports	Event type:	 Auction Tender 		
	Name:	My Auction 🗢		
Suppliers	Description:	test		
Management * My organization * Users * Event templates * Currencies * Units * Changelog		÷		
	Currency:	EUR (Euro)		
	Created by:	Sep 25, 2011 5:26:40 PM, Admin Demo Instance (admin) •		
	Changed by:	Sep 25, 2011 5:26:40 PM, Admin Demo Instance (admin) *		
	🗢 Back to event sum	mary 🛛 🌐 Refresh 🛛 🔚 Save 🖉 🔛 Save and continu	Je 🔿 Skip	

4.1.3 Rules

Tab rules are controlling behaviour of an event:

Minimal bid – supplier can change it's offer only by this minimal value.

Sealed results – bneider buyer nor supplier can see results during running event. They can see only the order of each offer. Prices are become available only after the event ends.

Show the best price – supplier can see the best offered price for each line item.

Text of email xxxxxxxxx – This text becomes part of email which is sent to all suppliers when event starts.

	은 Admin Derr	no Instance (Time zone: Europe/Prague)	ut 🛌 čeština
Demo ~ Events ~ My Auction ~ rules	25		
Overview	Chat Summary Details Rules Description Times Items Suppliers Members Attach Doc Questions Relea	926	»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My Auction		
Reports	Minumum bid: 10		
 ◆ Create new report ◆ View all reports 	Sealed results:		
Suppliers	Show best price:		
Management • My organization • Users • Event templates • Currencies • Units • Characterics	Email message informing about new auction:		
✤ Changelog	🗢 Back to event summary 🛛 @ Refresh 🔛 Save 📓 Save and continue 🔿 Ski	p	

4.1.4 Description

Tab description is allows one to enter detailed descriptions of requirements of the buyer. Text of description is possible to "copy/paste" from other text editors like MS Word.

	🐣 Admin Demo Instance (Time zone: Europe/Prague) Log out 🍋 čeština
Demo ~ Events ~ My Auction ~ Event	
Overview	Chat »
My Events ◆ Create new event ◆ View all events	Summary Details Rules Description Times Items Suppliers Members Attach Doc Questions Release
Reports	Event description
 Create new report ♦ View all reports 	▲ 山 隆 伊 伊 地 Ø [□ 査 · □] ● ※ B Z U → ×, ×] [三 三 詳 評] ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ●
Suppliers	Out company needs to buy gardening tools based on item list.
Management * My organization * Users * Event templates * Currencies * Units * Changelog	 we are expecting delivery in 14 days payment will be done by back transfer evaluation criteria is price
	🗢 Back to event summary 🛞 Refresh 🔛 Save 🔛 Save and continue 🍽 Skip

4.1.5 Times

Tab times is containing settings related to the timing of the event. It is set when the view of the event is starting, when the event starts and it's end.

Allow preview - it allows "view" of the event

View start – defining time when the view of the event is starting and it is as well the time when the event is published and emails are sent to the suppliers.

Bidding – allows the entering of bids during view of the event.

Start of the event – time when the event is starting. If preview is not allowed then it is as well the time when the event is published and emails are sent to the suppliers.

End of the event – time when the event ends. This time can be extended if the end type of the event is "the end with the extension"

End type

- fixed the event ends at exactly defined end type
- **fixed with closing time period** end of the event occurs only if no supplier submits new bits during the closing time period before the end of the event. If this happened, than the end of the event is extended by extension time period.

	🛎 Admin Demo Instance (Time zone: Europe/Prague) 💦 Log out 🔰 🍋 cestina							
Demo ~ Events ~ My Auction ~ Ev								
Overview	Chat							
	Summary Details Rules Description Times Items Suppliers Members Attach Doc Questions Release							
My Events								
Create new event	AUCTION DRAFT My Auction							
♦ View all events								
Donorto	[©] Preview							
Reports • Create new report								
 View all reports 	Allow preview:							
	Suppliers' users will be able to view the event before start time if preview is enabled.							
Suppliers	25.00.2014.17.10							
	Preview start: 25.09.2011 17:40 (e.g. 25.09 2011 17:32) If you enter just date and it will be assumed that the start time is 0.00:00 of given date							
Management								
 My organization Users 	Bid:							
♦ Event templates	Suppliers' users will be able to prepare their bids before event starts if preview is enabled. They won't be able to compare their bids with other suppliers.							
 Currencies → Units 								
 Changelog 	[©] Start							
	Event start:: 25.09.2011 18:40							
	(e.g. 25.09.2011 17:32) If you enter just date and it will be assumed that the start time is 0:00:00 of given date							
	[©] End							
	Event end:: 25.09.2011 19:40							
	(e.g. 25.09.2011 17:32) If you enter just date and it will be assumed that the end time is 23:59:59of given date							
	End time: fixed C							
	fixed with close time O							
	Close time: 0 hour 5 minutes							
	Final value is sum of hours and minutes.							
	Extension period: 0 hour 15 minutes							
	Final value is sum of hours and minutes.							
	🗢 Back to event summary 🛛 🛞 Refresh 🛛 🕁 Save 🖉 Save and continue 🔿 Skip							

4.1.6 Items

Tab "Items" allows the creation of a list of line items which become object of the event (auction or tender).

				(Time zone: Europe/Prague)	Log out 🛌 čeština
Demo ~ Events ~ My Auction ~ Items					
Overview	Chat Summary Details Rules Description Tir	es Items Suppliers Members A	ttach Doc Questions Release		к
My Events					
 ◆ Create new event ◆ View all events 	AUCTION DRAFT My Auction				
Reports	✓ Successfully deleted				
 Create new report View all reports 	Create item				
	1# 🗋 Single (1 Ks) Garden rake				Edit 🌩 Delete 🌩 🔻
Suppliers		Start bid: 55.00 EUR	Histo	rical price: 50.00 EUR	
Management My organization 	2# 🖾 Basket (1) Compact tractor			Edit 🕈 Delete 🕈	Create item + 🔺 🔻
 ◆ Users ◆ Event templates ◆ Currencies ◆ Units ◆ Changelog 	*	Start bid: 2,000.00 E	UR Histo	rical price: 2,200.00 EUR	
	3# Single (1Ks) Compact tracto				Edit 🕈 Delete 🕈 🔻
- Changelog	4# Single (1Ks) Spare parts				Edit 🕈 🛛 Delete 🔶 🗢 🔻
	5# Single (1Ks) Operational liqu	ls			Edit 🕈 🛛 Delete 🕈 📥
	6# 🔁 Lot Suplementary services Grass cutting			Edit 🌩 Deleti	e 🕈 🛛 Create item 🕈 📥
	7# Single (1Ks) Grass cutting				Edit + Delete + 🔻
		Start bid: 0.00 EUR	Hist	orical price: 0.00 EUR	
	8# 🗋 Single (1 Ks) Pavement clear	ng			Edit 🕈 Delete 🕈 📥
		Start bid: 0.00 EUR	Hist	orical price: 0.00 EUR	
	Start bid: 2,055.0	EUR			
	Historical price: 2,250.0	EUR			
	🗢 Back to event summary 🔿	Skip			

Line items can be one of three types:

- Single item
- **Group** It is designed to group items which are somehow related. The price is calculated on line item level.
- Lot Lot is designed to group items where it is not important price of each items but price for all sub items.

4.1.7 Single item

Single item is representing one single request for goods or services.

Name, Description – Identification of item

Item ID – you can use it as a unique item identifier, if anything like that exists. Like an item from a supplier catalogue and etc.

Expected volume – expected volume in units of measure.

Unit of measure – UOM

Starting price – the price which is entered by a buyer as an expected starting price. This price is visible to suppliers. This is designed to somehow inform suppliers about the buyer's expectation but the supplier doesn't necessarily need to follow it. This is an optional field, it can be missing if the buyer does not need it.

Historical price – this is information only for buyers, it is not shown to suppliers. This is designed to give buyers information about the price from the last contract to be able to compare it with newly submitted bids.

			2 A	dmin Demo Instance (Time zone: B	Europe/Prague) Log out	te stina
Demo ~ Events ~ My Auction ~ Items ~	r Garden rake ~ Edit Chat					
Overview	Summary Details Rules D	Description Times Items	Suppliers Members Attach Doc Questions	Release		»
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Reports	🕲 Item has no subitem	S				
 ◆ Create new report ◆ View all reports 	ltem type:	Single Sasket				
Suppliers		C Lot				
Management • My organization • Users • Event templates • Currencies • Units • Changelog	Name:	Garden rake	÷			
	Description:					
	Part number:					
	Quantity:	1				
	Unit:	Ks	• 🗢			
	Price in EUR for unit:					
	Start bid:	55.00				
	Historical price:	50.00				
	🖨 Back to item list	🌐 Refresh 🛛 🔚 Sa	ve 🔡 Save and continue			

4.1.8 Lot

Item with type lot is grouping sub items where is not important price of each items but the price of all sub items together.

In this case you need to enter only the name and description. Any lot item must have at least one sub item.

		Contraction of the American Street Street						
					🐣 Admin Demo Instance	(Time zone: Europe/Prague)	Log out	b čeština
Demo ~ Events ~ My Auction ~ Items ~	Suplementary services ~ Edit							
Overview	Chat Summary Details Rules D	escription Times Items	Suppliers Members .	Attach Doc Ques	tions			»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My Auc			auton Doo edeo				
Reports + Create new report	🕑 Item has subitems, it	s price is sum of all subite	m's bids.					
 Create new report View all reports 	Item type:	C Single						
Suppliers		O Basket ⊙ Lot						
Management * My organization	Name:	Suplementary service	25	÷				
Users Event templates Currencies Units Changelog	Description:	Grass cutting						
	🗢 Back to item list	🌐 Refresh 🛛 🗮 San	ve 🔡 Save and c	ontinue				

4.1.9 Group

Items with the type group is grouping items which are logically belong together. Time is remaining on item level. You need to define at least one sub item.

				🛎 Ad	dmin Demo Instance (Tin	ie zone: Europe/Prague)	Log out	L čeština
Demo ~ Events ~ My Auction ~ Item	s ~ Compact tractor ~ Edit							
Overview	Chat							*
Overview	Summary Details Rules Des	cription Times Items	Suppliers Members .	Attach Doc Questions	Release			
My Events								
 ◆ Create new event ◆ View all events 	AUCTION DRAFT My Aucti	on						
Reports	🙂 Item has subitems, it's p	price is bid for all subiter	ns.					
 Create new report View all reports 	ltem type:	 Basket 						
Suppliers		C Lot						
Management • My organization • Users • Event templates • Currencies • Units • Changelog	Name:	Compact tractor		÷				
	Description:							
	Bid for all items in basket:							
	Start bid:	2,000.00]				
	Historical price:	2,200.00						
	🗢 Back to item list 🔹	🖗 Refresh 🛛 🔚 Sav	re 📓 Save and d	optipus				
	T Back to item list	a venesii 🔤 sav		onulue				

4.1.10 Suppliers

Tab "suppliers" containing list of all suppliers which will be invited to the event. Each supplier has a list of users. As part of adding new suppliers to the event is to specify which users of the suppliers will be invited. All those users will be notified by email about the event start and all other events.

Add supplier:

	🛎 Admin D	Demo Instance (Time zone: Europe/Prague) Log	gout 🛌 čeština
Demo ~ Events ~ My Auction ~ Suppliers	ers		
Overview	Chat Summary Details Rules Description Times Items Suppliers Members Attach Doc Questions R	elease	»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My Auction		
Reports	Suppliers Assign supplier		
Suppliers	There is no supplier in the database at the moment.		
Management • My organization • Users • Event templates • Currencies • Units • Changelog	🜩 Back to event summary 🗢 Skip		

Supplier selection:

		, .	Admin Demo Instance (Time zone: Europe/Prag	jue) Log out b čeština
Demo ~ Events ~ My Auction ~ Suppliers	~ Add			
Overview	Chat			»
010111011	Summary Details Rules Description Times Items	Suppliers Members Attach Doc Qu	uestions Release	
My Events ◆ Create new event ◆ View all events	Assign supplier			
Reports • Create new report	Only with name containing:	💮 Find		
	Hame 🔺		Description 🕈	
♦ View all reports	Dodavatel A +	Dod	davatel A	
Suppliers	dodavatel_1 +			
	Supplier A +			
Management My organization			I te	≪
 ◆ Users ◆ Event templates ◆ Currencies ◆ Units ◆ Changelog 	🗢 Back to suppliers list 🛛 🔿 Skip			

Choose supplier's user:

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					-					
						🐣 Adr	nin Demo Inst	ance (Time zone: Europe/Pragu	e) Log out	b _čeština
Demo ~ Events ~ My Auction ~ Suppliers	~ Add									
	Chat									»
Overview	Summary Details Rules D	escription Times Items	Suppliers	Members At	tach Doc	Questions	Release			
My Events										
Create new event View all events	Assign supplier's u	er to event								
_	Main department									
Reports + Create new report	Users:	John Smith (johr	nsmith)	V						
♦ View all reports										
Suppliers	🖶 Back to suppliers li	t 🎡 Refresh	🖬 Save							
Management										
 My organization 										
 Event templates 										
Currencies										
+ Units										
 Changelog 										

List of selected suppliers:

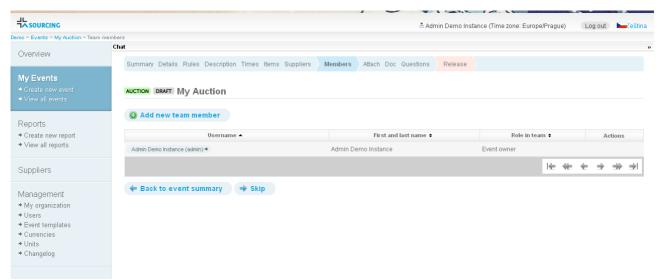
			🐣 Admin Demo Instance (Time zone: Europ	e/Prague) Log out b čeština
Demo ~ Events ~ My Auction ~ Supplier	s			
Overview	Chat Summary Details Rules Description Times Iter	ms Suppliers Members Attach Doc Que	estions Release	»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My Auction			
Reports ♦ Create new report ♦ View all reports	Assign supplier			
	Name	us	ser	Actions
Suppliers	Supplier A	Main department – John Smith (johnsmith) +		Remove
Management • My organization • Users • Event templates • Currencies • Units	Dodavatel A Show + Assign user Remove	Hlavní oddělení – Jan Novák (jannovak) *		Remove
			16 46 4 3 3 3	
 Changelog 	🗢 Back to event summary 🔿 Skip			

4.1.11 Members

Tab "Members" allows the defining of a list of users on a buyer's side which will be able to see or edit the event. The event will not be visible to any other user, except administrators of buyer's instance (system administrator of company instance).

User can act as:

- Watcher
- Editor



To add team member:

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				.0	Admin Demo Instance (Time zone: Europe/Prague)	Log out	b čeština
Demo ~ Events ~ My Auction ~ Team me	mbers ~ Add							
<u> </u>	Chat							»
Overview	Summary Details Rules Descr	ption Times Items Suppliers	Members	Attach Doc Question	ns Release			
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT MY AUCTION							
Reports	Add new team membe Only with first or last name containning:			् search				
Suppliers	Role in team:	 View only Editor 						
Management	Demo org.							
Wangorron Wy organization Users Event templates Currencies Units	Users:	sabiona event creator (sabiona-event-creator13) sabiona user (sabiona- user14)	V					
 ◆ Changelog 	🖨 Back to list 🛛 🌐 Refr	esh 🔚 Save						

4.1.12 Attachments

Tab "Attach" allows the buyer to upload a set of documents which will become available for all suppliers and they will be able to download them. The size of each attachment is limited up to 10MB. The list of events is fully in competence of the buyer and it is up to the buyer to make a decision as to which documents should be attached.

To add new attachment:

					min Demo Instance (Tim		Log out	b čeština
Demo ~ Events ~ My Auction ~ Attachme	nts ~ Create				nin Beno instance (nin	e zone. Europen ragae)	Log out	Costina
Overview	Chat	escription Times Items Suppliers Members	Attach	Doc Questions	Release			**
My Events ◆ Create new event ◆ View all events			Attach	Duc Questions	REIPASE			
Reports ♦ Create new report ♦ View all reports	File: Name:	C:\sSourcing\www\new. Browse	¢					
Suppliers Management • My organization	Description:							
 → Users → Event templates → Currencies → Units → Changelog 	🗢 Back to attachment	s 🛞 Refresh 🔛 Save 🔛 S	ave and o	ontinue				

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					-				5 yi (200 xx4)				
						🐣 Admin Demo Instance (Time zone: Europe/Prague)				jue)	Log out) 🛌õ	eština
Demo ~ Events ~ My Auction ~ Attachme	ents												
Overview	Chat												»
010111011	Summary Details Rules Descript	on Times Items Supplie	rs Members	Attach	Doc G	uestions	Release						
My Events	auction draft My Auction												
Reports Create new report View all reports	Successfully created Create attachment Ilame	Description	Size		Order			Actio					
Suppliers	Company registration	Description	621 B		order	Downloa	ad Edit	Delete	15				
Management • My organization • Users • Event templates • Currencies • Units • Changelog	Gutternen	🕈 Skip								« <u> </u>	e 2	*	

4.1.13 Documents

Tab "Doc" is designed to define the list of documents which the buyer requires to buy uploaded by each supplier. The document can be optional or mandatory. It means that each supplier must upload at least all required documents before he would be able to submit first bid. Typically the buyer can request supplier registration documents, authorisation and etc.

			🛆 Adr	min Demo Ins	tance (Time zone	e: Europe/Pra	gue)	Log out) b ě	əština	
Demo ~ Events ~ My Auction ~ Requeste	d documents										
Overview	Chat Summary Details Rules Descript	ion Times Items Suppliers Members Atta	ch Doc	Questions	Release						»
My Events → Create new event → View all events	AUCTION DRAFT My Auction										
Reports * Create new report * View all reports	Optime request for document of the second										
	Hame	Description	Required				Actions	3			
	Qualification certificate				Edit	Delete					
Suppliers							14e	*	÷ ÷	*	€I
Management • My organization • Users • Event templates • Currencies • Units • Changelog	+ Back to event summary	⇔ Skip									

Add new document:

				🐣 Adı	min Demo Ins	ance (Time zone: Europe/Prague)	Log out	b čeština
Demo ~ Events ~ My Auction ~ Re	quested documents ~ ~ Define request for d	ocument						
Overview	Chat							»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My AU	Description Times Items Suppliers Members Attach	Doc	Questions	Release			
Reports	Name:	Qualification certificate	2					
 ◆ Create new report ◆ View all reports 	Description:							
Suppliers								
Management								
 My organization Users 	Required:							
 Event templates Currencies Units Changelog 	🗢 Back to documen	ts @ Refresh 🔛 Save 🔛 Save and	l contin	ue				

4.1.14 Questions

Tab "Questions" is basically allowing you to create a kind of questionnaire, which will be filled by each supplier before he can enter a first bid. Each question can be mandatory or optional. Each supplier must answer at least all mandatory question to be able to enter the first bid.

Type of questions:

- Yes/No
- Text field

				Sectore a	a glassi salaa sa		
		🚨 A	dmin Demo Instance (Time :	one: Eur	ope/Prague) Log	out 🛌 čeština
Demo ~ Events ~ My Auction ~ Quest	lions						
	Chat						
Overview	Summary Details Rules Description Times Items Suppliers Members A	ttach Doc Questions	Release				
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT My Auction						
Reports + Create new report + View all reports	✓ Successfully updated						
	Define						
	#▲ Question \$	Order	Type 🗢 Re	ŀ.		Actions	
Suppliers	1 Are you agree with business conditions? *	•	Yes/No 🥝	Edit	Delete		
Managamont	2 What is the color? +		Text 🥑	Edit	Delete		
Management • My organization • Users • Event templates • Currencies • Units • Changelog					1	* *	* * *
	🗢 Back to event summary						

Create Yes/No question:

		🚨 Admin Demo Instance (Time zone: Europe/Pragu	ie) Log out	b éština
Demo ~ Events ~ My Auction ~ Question:	s ~ Define			
Overview	Chat			»
	Summary Details Rules D	bescription Times Items Suppliers Members Attach Doc Ouestions Release		
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT MY AUC	tion		
Reports	Туре	Yes/No 💌		
	Text	Are you agree with business conditions?		
Suppliers	Required:			
Management • My organization • Users • Event templates • Currencies • Units	Description			
◆ Changelog	🗢 Back to questions I	ist @ Refresh 🔚 Save 🔛 Save and continue		

Create "text field" question:

			Admin Demo Instance (Time zone: Europe/Prague)	Log out 🛌 čeština
Demo ~ Events ~ My Auction ~ Questions	~ What is the color? ~ Edit			
Overview	Chat Summary Details Rules	Description Times Items Suppliers Members Attach Doc	Questions Release	»
My Events ◆ Create new event ◆ View all events	AUCTION DRAFT MY AU			
Reports • Create new report	Туре	Text		
♦ View all reports	Text	What is the color?		
Suppliers	Required:	V		
Management * My organization * Users * Event templates * Currencies * Units * Changelog	Description	list @ Refresh 🕁 Save 🚔 Save and con	ntinue	



4.1.15 Publishing the event

Publishing of the event is the last step after its creation. After the event is published, the event is no longer allowed to be edited. In this operation, the buyer should review all settings and he must confirm the acceptance of the sending of emails to all suppliers. Emails will be sent, not immediately, but when the event start time occurs. If it is needed, the buyer can cancel the event and if it happens before the events end time, than suppliers are simply even not informed about it.

Description Cm Overview Summary Defails Rules Description Times Items Suppliers Members Attach Doc Questions (Release) Preports Access Items Time Items Items Suppliers Members Attach Doc Questions (Release) Preports Percents • Owner under the problem of the sector that are marked as a control to release? Percent items • Owner under the problem of the sector to access items of		🛎 Admin Demo Instance (Time zone: Europe/Prague) 💦 Log out 🔰 🛌 češt
Overview Butminum bid Butminum bid Butching Visual and events Visual and events Visual and events Visual and events Visual and events Visual and events Peptors - Coacts in Swart My Auction is reactly out will change event state to 'ready'. System will automatically start event preview (if enabled), will start the event and intervent fields are connectly set. You won't be able to change them when the event is relaxed. Coacts on measure out will be able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Coacts on measure out will be able to the able to change them when the event is relaxed. Configure the following items: Configure to the sevent. Configure the following items: Configure to the sevent. Configure to the sevent. Configure to the sevent. Change ovent times: Configure to the sevent. Change ovent times: Winnum bid: Bead relaxe: Minnum bid: Bead relaxe: Winnum bid: Bead relaxe: Winnum bid: Bead relaxe: Winnum bid: Configure for the sevent. Winnum bid: Bead relaxe: Winnum bid: Bead relaxe: Winnum bid: Bead r	mo ~ Events ~ My Auction ~ Releas	59
My Events Release My Events Autrent laws: My Auction Create new reports Event My Auction is ready to release. Create new reports Presonts Create new reports Presonts Create new reports Presonts source has at lentered fields are correctly set. You won't be able to change them when the event is released. Supplers Event Management This event is a draft. In order to publish this event, you need to first configure all lems which are marked as Period is This event is a draft. In order to publish this event. Configure the following items: Event Using This event is a draft. In order to publish this event. Configure the following items: Ording event details Using This event is a draft. In order to publish this event. Configure the following items: Ording event details Diane : My are in the event is a draft. In order to publish this event. Configure the following items: Ording event details Diane : My are in the event is a draft. In order to publish this event. Configure the following items: Ording event details Diane : My are in the event is a draft. In order to publish this event. Configure the following items: Ording event details Dinne : My are in the event is a draft. In order to pu	Quantiau	Chat
My Events Auction • Oredation one workst Prevent Watching is peakly to pelease Preports Prevent Watching is peakly to pelease • Oredation one workst Prevent Watching is peakly to pelease • Oredation one workst Prevent Watching is peakly to pelease • Oredation one workst Prevent Watching is peakly to pelease • View all reports Prevent Watching is peakly to pelease Suppliers Event Matching is peakly to pelease • My organization • Watching is peakly to pelease • Using is performed as the is donet, not car to publish this event / but on above the list. • Orefigure the following items: • Using is the isometry performed as the is donet, not car to publish this event / but on above the list. • Orefigure the following items: • Using is the isometry performance is the isometry publish this event / but on above the list. • Orefigure the following items: • Using is the isometry performance is the isometry publish this event / but on above the list. • Orefigure the following items: • Using is the isometry performance isometry publish isometry performance isom	Overview	Summary Details Rules Description Times Itams Suppliers Members Attach Doc Questions Release
• Order in enverset: • Marce in baser: My Auction: Reports Event My Auction is ready to release. • Create new report Freeder securit hind, all entered fields are correctly set. You won't be able to change them when the event is relaxed. Suppliers Event Management • Wor equination • Users Event for additional times. • Corrected are set. • This event is a draft. In order to publish this event', you need to first configure all teams which are marked as • Users • This event is a draft. In order to publish this event', you need to first configure all teams which are marked as • Users • Event impliates • Configure the following items: • Event is a draft. In order to publish this event'-button above the list. • Users • Event details are configured for this event. ● Change event details • Users • Event details are configured for this event. ● Change event details • Units • Event fulles are configured for this event. ● Change event details • Units • Event fulles are configured for this event. ● Change event times • Event rules are configured for this event. ● Change event times ● Change event times • Event rules are configured for this event. ● Change event times ●		odininary Dealins rudies Description nines letne opphilers menners Allach Doc adeslucits referate
• View all resets Function is ready to release Function of the second burg release as the full entered in fields are correctly set. You won't be able to change them when the event is released for the defined times. • View all reports Event • View all reports Event • Work in posts Event • Management • Work and reports If the event is a draft. In order to publish this event, you need to first configure all items which are marked as required. As soon as this is done, you'll find a "Publish this event". • Units • Change of the full configure all items which are marked as • Configure the following items: • Change of the full configure all items which are marked as required. As soon as this is done, you'll find a "Publish this event". • Change event details • Change of the full configure all items which are marked as required. As soon as this is done, you'll find a "Publish this event". • Change event details • Change of the full configure all items which are marked as required. As soon as this is done, you'll find a "Publish this event". • Change event details • Change of the full configure all items which are marked as required. As soon as this is done, you'll find a "Publish this event". • Change event details • Change of the full configure all tems which are marked as required. As soon as this is done, you'll soon thinkee (using) • • Change event details • Change of the full configure all tems of the ton this event. • Change event details<		
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Confirmation with notification email text:

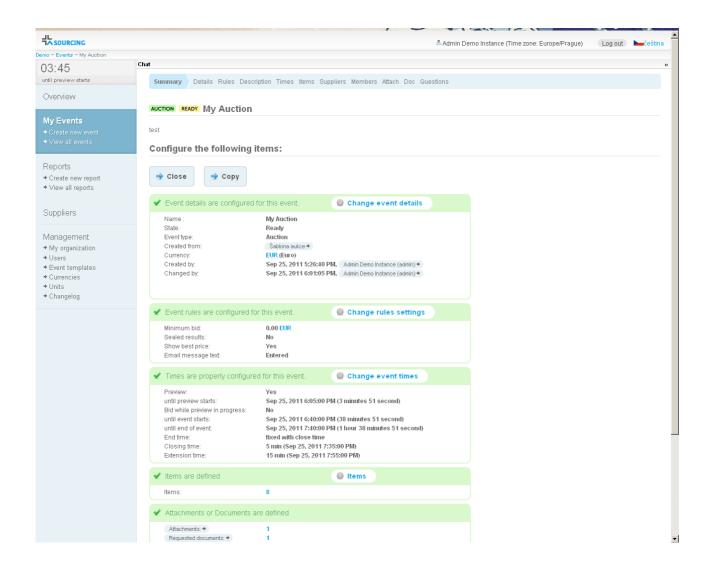
proven way to make savings

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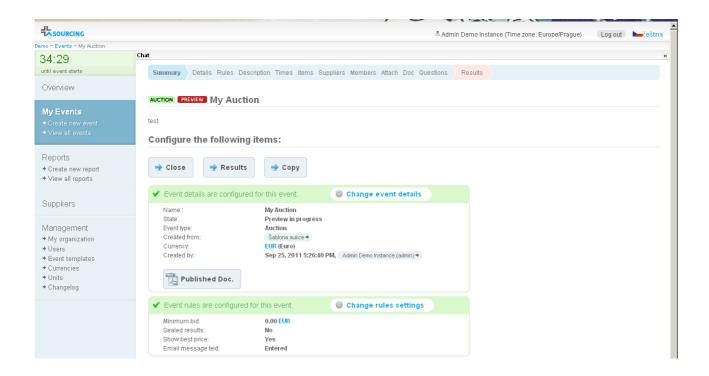
4.1.16 The event in state "READY"

After the event publishing, the event state is set to "READY" and the event if waiting for it's start.



4.1.17 The event in state "PREVIEW"

The event changes its state to "PREVIEW" based on the event timing. This state may be omitted if the buyer does not need it.



In "Overview" page you can now see the event in the running list:

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Demo				
Overview	Chat))
Overview	Event Overview View all events	s Create new event		
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Reports			Må aukce + finished 17 Jul 2011 20:00:00	
	Most used actions			
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Management + My organization	🛨 Events 🔿 Users 🔿	Suppliers 🚽 Changelog		
 + Users + Event templates + Currencies 	Use the most used actions to qu	uickly get access to the most important fea	atures of your current role.	
 ♦ Units ♦ Changelog 				

5 The event results

The buyer and his team can on-line check results during the event run. In case that the buyer set sealed results option, than the results will be accessible only when the event ends. You can check following attributes on the main result overview page:

- Overview of the best offers for each supplier and it's order
- Graph with time profile of each item bids
- List of all supplier's bids

5.1 Results overview

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	8. 🗖 🛄	Single Pavement cleaning	1	0.00	Supplier A +	750.00	Supplier A +	(1.)	750.
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🖶 Back to event

5.2 Filtering results by item

By selecting an item and click "Submit" button, you can show only chosen items in the graph. You can also change the time frame of the graph by using time period listbox or specify from/to time.

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5.3 Detailed results of each supplier

By choosing "Results of event suppliers" you can see detailed information of results from each supplier's perspective. The first page is showing different lists of suppliers by different categories:

All suppliers – all invited suppliers

Verified offers – suppliers which meet all requirements of buyer (uploaded required documents and answered all required questions)

Send offers – suppliers which sent at least one bid

xxxxxxxxx – suppliers which did not participate in the event

		, .	Admin Demo Instance (Time zone: Europe	e/Prague)	Log out	Čeština
Demo ~ Events ~ My Auction ~ Re	sults ~ Suppliers					
Overview	Chat					
Overview	Summary Details Rules Description Times Items Suppliers M	embers Attach Doc Questions	Results			
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Reports	Detail results Filter: All suppliers Verified offers Submittee	d offers 🔿 No offers				
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 My organization Users Event templates Currencies 				₩ ₩	4 2	* *
 ♦ Units ♦ Changelog 						

By selecting one customer, you get all results belonging to a selected supplier. You get a list of bids, list of documents and list of answered questions. You can download documents previously uploaded by the supplier, check answers to the questions and see a list of all the supplier's bids.

					🚨 Ai	dmin Demo Instance	e (Time zone: Euroj	oe/Prague		.og out	▶ ∎češti
Demo ~ Events ~ My Auction ~ Sup Overview	Chat										
My Events ◆ Create new event	Summary Details Rule		ltems Suppliers N	lembers Attach I	Doc Question	s Results					
 → View all events 	AUCTION FINISHED M	/ Auction									
Reports	Back to results										
 Create new report View all reports 	Suppliers bids										
Suppliers	Name	Supplier A									
	ID	123 456 789									
Management My organization	Description										
 ◆ Users ◆ Event templates 	(1) Offer summary										
 ◆ Currencies ◆ Units 	Offer state	verified									
◆ Changelog	Total sum	2942.00 EUF	2								
	(+) Requested document										
	Name	•	Description	Required			Requested docum	nents			
	Qualification certificat	e		0	tourgradien John Smith Download	(johnsmith), Sep 25	, 2011 6:21:03 PM				
								₩ 4	÷	*	* *
	(+) Questions for event										
	# 🔺		Question 🛊	•			Type 🕈	Req		Answe	ər
		usiness conditions?					Yes/No	0	true		
	2 What is the color?						Text	 € - (red		
								ise v	e e	7	
	(+) Items	Ite	em			Yout bid	Orde	er		Best bio	d
	Single Garden rake				4	2.00	1		42.00		
	🔂 Basket 🛛 Compact tra	octor			1	,650.00	1		1,650.00)	
	Single Compact t	actor			-				-		
	Single Spare part	s			-				-		
	Single Operationa	l liquids			-				-		
	Lot Suplementary s	ervices			1	,250.00			-		
	Single Grass cutt	ing			5	00.00	1		500.00		
	Single Pavement	cleaning			7	50.00	1		750.00		
								le (ie e	*	* *
	Back to results										

6 Event templates

Event templates are helping to minimize work during new event creation as well as it allows typical event set-up. New events can be also created as a copy of an existing event, but this is allowing the buyer to prepare some typical scenarios.

			Admin Demo Instance (Time z		o(Proque)	Log out	- Češtin
emo ~ Event templates			Admin Demo Instance (filme zi	one. Europ	ie/Frague)	LUG UUL	cesti
	Chat						
Overview	Event templates						
My Events + Create new event	Create event template						
♦ View all events	Template Event type	Description +	Currency 🕈		1	Actions	
Reports	Šablona aukce AUCTION			Edit	Сору	Create event	Delete
Create new report	Šablona tenderu > TENDER			Edit	Сору	Create event	Delete
 View all reports 					14-4	* * *	* *
Suppliers							
Management							
 ◆ Event templates ◆ Currencies 							

The event template is possible to create as:

- new template, where users need to fill in all required information.
- copy of existing event and modify content as needed.

The event template is possible to modify regardless, to add or remove existing attributes. The event template is possibly recognized by the icon **W**.

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		🐣 Admin Demo Instance (Time zone: Europe/Prague)	Log out 🛛 🛌 čeština
Demo ~ Event templates ~ Šablona :	aukce		
Overview	Chat		**
	Summary Details Rules Description Times Items Su	ppliers Members Attach Doc Questions	
My Events			
 Create new event View all events 	AUCTION DRAFT Šablona aukce		
Reports Create new report View all reports	This event is a draft. In order to publish this event, required. As soon as this is done, you'll find a "Public the source of the source of	you need to first configure all items which are marked as olish this event"-button above the list.	
	Configure the following items:		
Suppliers	→ Copy		
Management			
♦ My organization ♦ Users	 Event details are configured for this event. 	🚭 Change event details	
	Name : Šablona aukce		
 ◆ Currencies ◆ Units 	Event type: Auction Created from: Šablona aukce		
◆ Changelog	Currency: 0	A design A design (a design)	
		M, Admin Admin (admin) M, Admin Admin (admin)	
	✓ Event rules are configured for this event.	le Change rules settings	
	Minimum bid: 0.00		
	Sealed results: No Show best price: Yes		
	Email message text: Missing Edit +		
	▲ There are no times assigned yet.	Change event times	
	A There are no items defined yet.	🌐 Items	
	Items: 0 Create +		
	▲ There are no Attachment or Document defined yet.		
	Attachments: ◆ 0 Create attachment ◆ Requested documents: ◆ 0 Define request for do		
	✓ Team members are defined	Team members	
	Team members: 0 Add new team memb	ier +	
	A There are no Question defined yet.	Show questions	

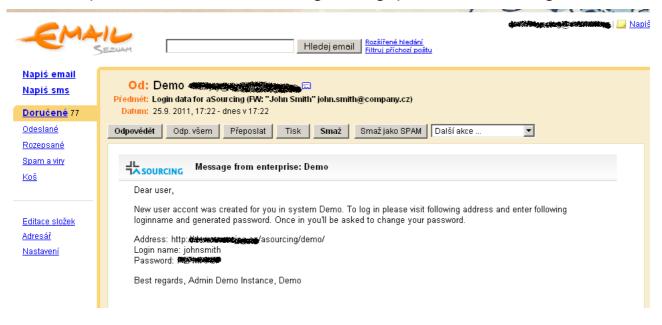
7 Supplier's view

7.1.1 Set-up of supplier's user account

When a buyer adds a new supplier's user into the system, it sends an email to the email address of a newly created user with login details.

Email content:

- URL address, which needs to be used to login to the system.
- User name.
- User password we are recommending to change password after first login.



The following needs to be checked after first login of supplier's user:

- contact information (was filled in by buyer)
- Set correct time zone of supplier's user. This is mandatory settings as all the time information, which is displayed by application, is converted to this time zone.
- Change user password

Details of user profile (accessible by clicking on user name in top right corner):

Change user profile:

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			🛎 John Smith (Time zone: America/Los_Angeles)	Log out	▶ ■ čeština
Demo ~ Supplier A ~ John Smith (johnsm	hith)				
Events I participate in ◆ ∀iew all events	_{Chat} John Smith (johnsn	nith) - user			»
♦ User	Login:	johnsmith			
	First name:	John			
	Surname:	Smith			
	Department:	Supplier A			
	Department:	Main department			
	E-mail:	john.smith@company.cz			
	PhoneTelefon:	+420 123 456 789			
	Time zone:	America/Los_Angeles			
	🚽 Edit 🚽 Chan	ge password			

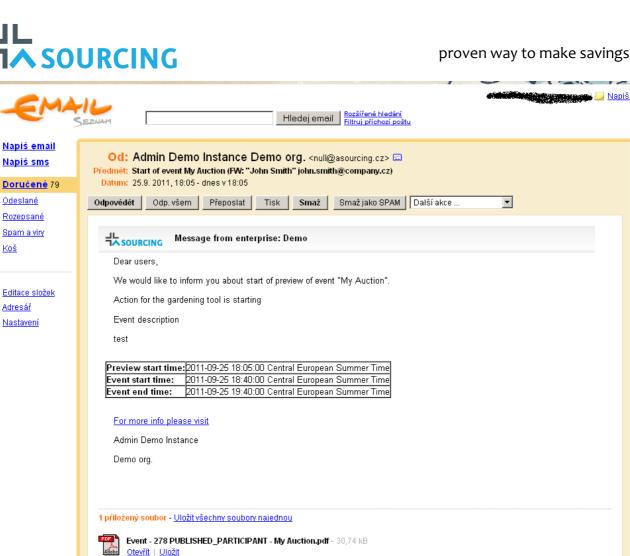
			🛎 John Smith (Time zone: America/Los_Angeles)	Log out	b čeština
Demo ~ Supplier A ~ John Smith (johr	nsmith) ~ Edit				
Events I participate in ◆ View all events	Chat Edit user John Smi	th (johnsmith)			**
◆ User	Login:	johnsmith			
	First name:	John			
	Surname:	Smith			
	E-mail:	john.smith@company.cz 🗢 👮			
	PhoneTelefon:	+420 123 456 789			
	Time zone:	America/Los_Angeles			
	🗢 Back to detail	🛞 Refresh 🛛 🔚 Save			

7.1.2 Start of the event

The supplier is informed about the event start by email message. It is containing:

- The event name
- Description
- Event information
- Information related to publishing of event
- Timing of event
- PDF document with all buyer's input
- URL where to access application

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All this information is for the supplier's need to understand the published event. It is possible to find details in an aSourcing application, where a user can login by using its own login information.

After a user login to the application, it can see list of all events which are currently running and he has been invited in:

			-				
				🐣 John Smith (Time :	zone: America/Los_An	geles) Log out 🕨	čeština
Demo ~ Events							
Example I would be also be	Chat						»
Events I participate in	Events					» End € 25 Sep 2011 10:40	
⇒ User	🕲 You are bidding on behalf of S	upplier A.					
	Running Events Finished/Evaluated	All					
	Event 🔺	Event type 🕈	State 🕈	Preview start 🕈	Start 🕈	End ¢	
	© <u>My Auction</u>	AUCTION	PREVIEW	25 Sep 2011 09:05	25 Sep 2011 09:40		
					ŀ	*****) <u>⇒</u>

7.2 Supplier's new event

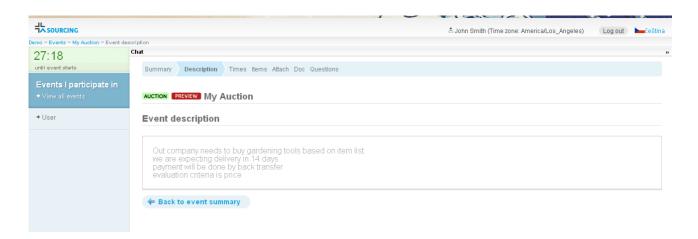
For a supplier it is important to get familiar with the settings of the published event. Mainly check:

- Timing of the event to properly understand when the event starts and ends
- type of the event end to understand if the end of the event is fixed or with an extension
- what documents needs to be uploaded
- what questions needs to be answered

			AJohn Smith (Time zone: America/Los_Angeles)	Log out 🕨 L eština
emo ~ Events ~ My Auction				
27:50 until event starts	Everts - My Audion Chat Summary Description Times Items Attach Doc Questions ever all events For	ems Attach Doc Questions		
Events I participate in				
	Name : State: Event type: Currency:	My Auction Preview in progress Auction		
	Preview: until preview starts:	Yes Sep 25, 2011 9:05:00 AM		

7.2.1 Description

On tab "Description" we can see detailed information provided by buyer.



7.2.2 Timing

Tab "Timing" is showing the event timing information. You can verify when the event starts and ends.

Allow preview – if set, than the event is starting with preview phase

Start of preview – the time when the event preview is starting and it is time when the event is publish to the suppliers.

Bidding – if set, then the supplier can start the bidding event during the preview phase.

Start of event – time when the event starts if preview is not enabled, than it is is also th time when the event is published to suppliers.

End of event – time when the event is ending. This time can be extended if the event type is the end with extension.

The end type

- fixed The event is ending when the end time is over
- **fixed with extension** The end of the event occurs if none of the suppliers submit offers on the closing time period before the end time. If the supplier submits a new bid in this period, then the end time of the event is extended by extension time period.

			John Smith (Time zone: America/Los_Angeles)	Log out	▶ ⊸ čeština
Demo ~ Events ~ My Auction ~ Event Ti	mes				
26:47	Chat				**
until event starts	Summary Description	Times Items Attach Doc Questions			
Events I participate in					
♦ View all events		Auction			
◆ User	(+) Preview				
	Allow preview:	Yes			
	Preview start:	Sep 25, 2011 9:05:00 AM			
	Bid:	No			
	^(E) Start				
	Event start:	25.09.2011 09:40			
	🕒 End				
	Event end:	25.09.2011 10:40			
	End time:	fixed with close time			
	Close time:	0 hour 5 minutes			
	Extension period:	Ohour 15minutes			
	🗢 Back to event su	ımmary			

7.2.3 Items

Tab "Items" is showing all line items which is the object of the event (auction or tender)

Line items can be one of three types:

- Single item
- **Group** It is designed to group items which are somehow related. The price is calculated on line item level.
- Lot Lot is designed to group items where the price of each item isn't important, but the price for all sub items.

		🛎 John Smith (Time zone: America/Los_Angeles) 👘 Log out 🔰 🕨 Čeština
Demo ~ Events ~ My Auction ~ Items		
26:16	Chat	*******
until event starts	Summary Description Times tems Attach Doc Questions	
Events I participate in		
 View all events 	AUCTION PREVIEW My Auction	
♦ User	1# Dingle (1 Ks) Garden rake	
	Start bid: 55.00 EUR	
	2# 💹 Basket (1) Compact tractor	
	Start bid: 2,000.00 EUR	
	3# Single (1 Ks) Compact tractor	
	3# Single (Tris) compactitation	
	4# 🗋 Single (1 Ks) Spare parts	
	5# Single (1 Ks) Operational liquids	
	6# Dot Suplementary services	
	Grass cutting	
	7# Single (1Ks) Grass cutting	
	Start bid: 0.00 EUR	
	8# Single (1 Ks) Pavement cleaning	
	Start bid: 0.00 EUR	
	Owner hide	
	Start bid: 2,055.00 EUR	
	🐳 Back to event summary	



7.2.4 Attachments

Tab "Attachments" is listing all attachments which have been added by the buyer. Supplier can download them.

			A John Smith (Time zone: A	merica/Los_Angeles)	Log out
Demo ~ Events ~ My Auction ~ Attachm	ents				
25:52	Chat				*
until event starts	Summary Description Times Items Atta	h Doc Questions			
Events I participate in					
♦ View all events	AUCTION PREVIEW My Auction				
⇒ User	Name		Description	Size	Actions
	111110		seenipaan	0120	11000110
	Company registration document			621 B	Download
				€ ₩ €	
	🗢 Back to event summary				



7.2.5 Documents

Tab "Doc" is containing the list of all documents which are requested by the buyer. Suppliers must upload at least those documents which are required or he will not be able to start the bidding process.

	ana an	
		🛎 John Smith (Time zone: America/Los_Angeles) 👘 Log out 🔰 🛌 čeština
Demo ~ Events ~ My Auction ~ Request	ed documents ~ Upload	
01:19:56	Chat	,
until end of event	Summary Description Times Items Attach Doc Questions Bids	
Events I participate in		
♦ View all events	AUCTION RUNNING My Auction	
◆ User	Name 🔺	Upload Actions
	E Qualification certificate	Upload
		$[\leftarrow \leftarrow \leftrightarrow \Rightarrow \Rightarrow]$
	🗢 Back to event summary	

Document upload:



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							John Smith (Time zone	es) Log out	- Čeština
Demo ~ Events ~ My Auction ~ Requeste	ed documents ~ Qualification ce	rtificate							
01:19:25 until end of event	Chat Summary Description	n Times Items Attach	Doc	Questions	Bids				H
Events I participate in View all events	AUCTION RUNNING	My Auction							
◆ User	Name	Qualificatio	n certificate						
	Description								
	Upload								
	Upload					Browse			
	😭 Save								
	🚽 Back to docu	ments							

Uploaded document:

		, .	A John Smith (Time zone: A		out 🛌 čeština
Demo ~ Events ~ My Auction ~ Request	ed documents ~ Upload				
01:18:44	Chat				*
until end of event	arts - My Auction ~ Requested documents ~ Upload Chat Summary Description Times Items Attach Doc Questions Bids Auctron RUNNING My Auction				
Events I participate in ◆ View all events	AUCTION RUNNING My Auction				
◆ User	Hame 🔺	Upload		Actions	
	Qualification certificate			Download Upload	
				ke ≪e € 9	* * *
	Eack to event summary				

7.2.6 Questions

Tab "Questions" is containing list of questions which had been define by the buyer, this list of questions should be answered by the supplier. At least he needs to answer those questions which are marked as mandatory, or the supplier will not be able to start bidding process.

Type of questions:

- Yes/No
- Text field

			🐣 John Smith (Time zone: A	merica/Los_Angeles) 🛛 Log out 🔪 🛌 čeština
Demo ~ Events ~ My Auction ~ Questio				
01:18:18	Chat			»
until end of event	Summary Description Times Items Attach Doc	Questions Bids		
Events I participate in				
♦ View all events	AUCTION RUNNING My Auction			
◆ User	#▲ Question ♦	Type ♦	Req. Answer	Actions
	1 Are you agree with business conditions? •	Yes/No	0	Answer the question
	2 What is the color? +	Text	0	Answer the question
				le ≪e é ⇒ ⇒ ⇒l
	🗢 Back to event summary			
	+ Back to event summary			

Answer of the Yes/No question:

					🖞 John Smith (Time zone: America/Los_Angeles)	Log out	▶ — čeština
Demo ~ Events ~ My Auction ~ Question	s ~ Are you agree with business condition	s? ~ Answer the question					
01:17:34	Chat						»
until end of event	Summary Description Times	Items Attach Doc 🔪 Qu	uestions	Bids			
Events I participate in View all events	AUCTION RUNNING MY AU	ction					
♦ User	Туре	Yes/No					
	Text	Are you agree with bu	usiness cond	litions?			
	Description						
	Answer the question						
	🗢 Back to questions lis	t 🎡 Refresh 🔓	a Save	🔓 Save and continue			

Answer of the text field question:

				🖞 John Smith (Time zone: America/Los_Angeles)	Log out	b čeština
Demo ~ Events ~ My Auction ~ Question	s ~ What is the color? ~ Answer the ques	tion				
01:16:54	Chat					*
until end of event	Summary Description Time	s Items Attach Doc 🔷 Questions	Bids			
Events I participate in ◆ View all events	AUCTION RUNNING MY A	uction				
◆ User	Туре	Text				
	Text	What is the color?				
	Description					
	Answer the question	red	¢			
	🗢 Back to questions li	st 🌐 Refresh 🛛 🔒 Save	Save and contin	nue		



Answered questions:

at										
0										
Summary Description Tin	nes Items Attach Doc 🔪 G	Questions	Bids							
	Auction									
# 🔺	Question \$		Type 🕈	Req.	Answ	er		Actions	s	
1 Are you agree with bu:	siness conditions? +		Yes/No	0	true		Answer th	e question		
2 What is the color? •			Text	0	red		Answer th	e question		
							1∉ ≪	-	÷ ÷)
la Back to event sun	mary									
	# • 1 Are you agree with bus 2 What is the color? •	1 Are you agree with business conditions? +	# • Question • 1 Are you agree with business conditions? • 2 What is the color? •	# • Question • Type • 1 Are you agree with business conditions? • Yes/No 2 What is the color? • Text	# • Question • Type • Req. 1 Are you agree with business conditions? • Yes/No ② 2 What is the color? • Text ③	# • Ourestion • Type • Req. Answ 1 Are you agree with business conditions? • Yes/No O true 2 What is the color? • Text O red	# ▲ Question € Type € Req. Answer 1 Are you agree with business conditions? ◆ Yes/No Or true 2 What is the color? ◆ Text Or red	W to Use stion * Type * Req. Answer 1 Are you agree with business conditions?* Yes/No Image: true Answer the 2 What is the color?* Text Image: true Answer the	# Ouestion • Type • Req. Answer Actions 1 Are you agree with business conditions? • Yes/No Image: true Answer the question 2 What is the color? • Text Image: true Answer the question	# Question • Type • Req. Answer Actions 1 Are you agree with business conditions? • Yes/No If the color? • Answer the question 2 What is the color? • Text If the color? • If the color? •

7.2.7 Bids - bidding process

Tab "Bids" is allowing to the supplier to start the bidding process for each item. Base page is showing the list of all items, it's price attributes and order offer of the supplier.

Starting price – price which had been entered by the buyer. This is the information attribute for the supplier to inform him about the expected price. This entry can by missing if the buyer does not want it.

Last price - last bit price from the supplier

The best price – the best price of all suppliers

			🐣 John Smith (Tim	e zone: America/Los_Angeles)	Log out 🛌 češti
emo ~ Events ~ My Auction ~ bids					
01:15:40	Chat				
until end of event	Summary Description Times Items Attach Doc Questions	Bids		Page r	efreshed on 9:23:57 AM
Events I participate in ◆ ∀iew all events	AUCTION RUNNING My Auction				
♦ User	# Item	Quantity	Start price (EUR)	Previous bid (EUR)	Best bid (EUR)
	1. Single Garden rake	1 Ks	55.00		
	2. Sasket Compact tractor		2,000.00		
	3. Single Compact tractor	1 Ks	-		
	4. Spare parts	1 Ks	-		
	5. Derational liquids	1 Ks			
	6. Suplementary services		-		
	7. Single Grass cutting	1 Ks	0.00		
	8. Single Pavement cleaning	1 Ks	0.00		
				!∉ ∢	
	🔿 Back to event 🎐 Bid				

By choosing "Bid", it shows the form where the supplier can enter a new bid offer for each item. If the supplier is entering the first offer, it can choose what ever price he wants, but next, if the event is an auction, it only allows to enter a new bid with a price which is at least lowered by the minimal bid (if it has been set by the buyer). If the event is the tender type, then the price can be changed, as needed by the supplier.



									۵.	John Smith (Tin	ne zone: A	merica/Los_Angeles)	Log out	b čeština
Demo ~ Events ~ My Auction ~ bids														
01:14:36	Cha													
until end of event		Sumr	nary Descrip	ption Times Items Atl	ach Doc Questions	Bids								
Events I participate in → View all events		AUCTI		My Auction										
♦ User		Eve	nt - bids	(step 1 of 2)										
			as a price f		of the item, not for the d their quantity. For lo nly lowered.									
		#		ltem	Quant	ity Star	t price :UR)	Previous bid (EUR)	Best bio (EUR)	Price p	er unit			
		1.	Single	Garden rake	1	Ks	55.00			48 EUR/Ks				
		2.	<u>]</u> Basket	Compact tractor			2,000.00			1850	EUI	R		
		3.	🗋 Single	Compact tractor	1	Ks	-							
		4.	📄 Single	Spare parts	1	Ks	-							
		5.	📄 Single	Operational liquids	1	Ks	-							
		6.	🔁 Lot Sup	plementary services			-							
		7.	🗋 Single	Grass cutting	1	Ks	0.00			500 EUR/Ks				
		8.	🗋 Single	Pavement cleaning	1	Ks	0.00			750 EUR/Ks				
									∉ ≪		* *	I		
		Û	You will hav	ve to confirm all your	changes on next page	9								
		+ I	Back to bid	ds preview 🛛 🗢 E	Back to event	Refre	sh	🔡 Continue	to subm	it				

When the supplier enters the prices (he does not need to enter them all), it shows the next screen with an overview of entered values and the supplier is asked for bid confirmation. After this, the offer is committed. All suppliers and buyer's team are informed about each new bid by email message. The suppliers are not informed as to who has submitted new bid, but it can see the price (if allowed by the buyer) and the new order.

		Å John Smith (Time zone:	America/Los_Angeles)	Log out 🛛 🛌 čeština
Demo ~ Events ~ My Auction ~ bids				
01:13:45	Chat			,
until end of event	Summary Description Times Items Attach Doc Questions Bids			
Events I participate in View all events	AUCTION RUNNING My Auction			
→ User	Bids confirmation (step 2 of 2)			
	👻 Please doublecheck your bid(s) and confirm them or return back to previous pag	je.		
	# Item	Previous bid (EUR)	Your bid (EUR)	Delta (EUR)
	1. Single (1 Ks) Garden rake		48.00	
	2. 🔂 Basket (1) Compact tractor		1,850.00	
	7. Single (1 Ks) Grass cutting		500.00	
	8. Single (1 Ks) Pavement cleaning		750.00	
			1€ ≪	± → → →
	🗢 Back to event 🛛 🗢 Back to bids 🛛 🕁 Confirm			

By entering a new bid, the system updates new prices and orders of the supplier. New bids can be again submitted by choosing "Set prices". The supplier can submit new bids until the event



ends.

				🐣 John Smi	th (Time zone	: America/Los_Angeles)	Log out 🛛 🛌 češti
mo ~ Events ~ My Auction ~ bids							
01:13:11	Chat						
until end of event	Sum	mary Description Times Items Attach Doc (Questions Bids			Page refres	ned on 9:26:44 AM
Events I participate in • View all events	AUCT	ION RUNNING My Auction					
+ User	#	Item	Quantity	Start price (EUR)	Order	Previous bid (EUR)	Best bid (EUR)
	1.	Single Garden rake	1 Ks	55.00	1	48.00	48.0
	2.	🔄 Basket Compact tractor		2,000.00	1	1,850.00	1,850.0
	3.	Single Compact tractor	1 Ks	-			
	4.	Single Spare parts	1 Ks	-			
	5.	Single Operational liquids	1 Ks	-			
	6.	Lot Suplementary services		-			
	7.	Single Grass cutting	1 Ks	0.00	1	500.00	500.0
	8.	Single Pavement cleaning	1 Ks	0.00	1	750.00	750.0
						1 6 4 6 4	
	-	Back to event 🚽 Bid					

8 Chat

The aSourcing application is allowing the opportunity for chat relations between all participants, meaning the buyer's team and all suppliers. The suppliers are anonymous in the chat to prevent their identification. The user interface is informing the user about new messages by red flashing text "Chat" as well as by sending email message.

The chat screen is accessible by clicking on the row with the text "Chat"

Message sent by the Buyer:

				🛎 Admin Demo Instance (Time zone: Europe/Pragu	e) Log out	b čeština
Demo						
Overview	Chat					"
My Events	W Chat Message filter: - All events - Its Date Date Event Date Event Message text: In everything all right? Hew report Event (recipient): My Auction S Message text: In everything all right? Event (recipient): My Auction S Propose In everything all right? Event (recipient): My Auction S Most used actions	- All events -	•			
 Create new event 	Date Event	Sender	Messa	ge		
View all events Reports * Create new report	Message text:	In everything all right?	_	-		
♦ View all reports	Event (recipient):	My Auction	• 🔒 s	end message		
Suppliers						
Management	Event Overview View	all events Create new event				
 My organization Users 	Running events	Coming events		Recent events		
 Event templates Currencies 		No Data		Má aukce II → finished 23 Aug 2011 14:19:00		
 ◆ Units ◆ Changelog 				Má aukce + finished 17 Jul 2011 20:00:00		
	Most used actions					
	🚽 Events 🚽 Users	🔿 Suppliers 🌩 Changelog				
	Use the most used action	ns to quickly get access to the most impo	ortant fea'	tures of your current role.		

How it is showed to the suppliers and the buyer's team:

					🛆 John Smith (Time zon	e: America/Los_Angeles)	Log out	b čeština
Demo ~ Events	Chat							
Events I participate in → View all events	Message filter:	- All events -						
♦ User	Date	Event	Sender		Me	ssage		
	25.09.2011 09:30	My Auction	Admin Demo Instance	Is everything all right?	?			
	Message text:							
	Event (recipient):	My Auction		💌 🔚 Send messa	ge			
	Events							
	Vou are bidding	on behalf of Supplier A.						
	Running Events	Finished/Evaluated All						
	Ev	vent 🔺	Event type 🕈	State 🕈	Preview start 🛊	Start 🗢	End	÷
	© <u>My Auction</u>		AUCTION	RUNNING	25 Sep 2011 09:05	25 Sep 2011 09:18	25 Sep 2011 10:40	
						14- 4	e e e	* *



To see current conversation:

				, .	🛆 John Smith (Time zon	e: America/Los_Angeles) Log out	▶ — čeština
Demo ~ Events								
Events I participate in	Chat							(
→ View all events	Message filter:	- All events -						
♦ User	Date	Event	Sender					
						ssage		
	25.09.2011 09:30	My Auction	Admin Demo Instance	Is everything all right?				
	25.09.2011 09:31	My Auction	Event participant	It is OK!				
	Message text:							
	Event (recipient):	My Auction		📕 🔚 Send messa	ge			
	Events							
	You are biddin	g on behalf of Supplier A. Finished/Evaluated All						
		Event 🔺	Event type 🔹	State 🛊	Preview start 🛊	Start 🕈	End	÷
	© My Auction		AUCTION	RUNNING	25 Sep 2011 09:05	25 Sep 2011 09:18	25 Sep 2011 10:40	
						I k	* * *	* *

Chat from the buyer view:

					Admin Demo Instance (Time zone: Europe/Prague)	out b čeština					
Demo											
Overview	Chat			_		"					
My Events ≁ Create new event	Message filter:	- All eve	nts -	•							
	Date	Event	Sender	Mess	age						
♦ View all events	25.09.2011 18:30	My Auction	Admin Demo Instance	Is eve	rything all right?						
Reports	25.09.2011 18:31	My Auction	Event participant	lt is O	ĸ						
 ◆ Create new report ◆ View all reports 	Message text:										
Suppliers											
Management → My organization	Event (recipient):	My Aucti	DN		Send message						
♦ Users	Event Overview View all events Create new event										
 → Event templates → Currencies → Units → Changelog 	Running events My Auction → started 25 Sep 2011 18:	18:17	Coming events		Recent events Má aukce II ◆ finished 23 Aug 2011 14:19:00						
	Started 25 Sep 2011 10.	10.11			Má aukce ◆ fnished 17 Jul 2011 20:00:00						
	Most used actions										
	🚖 Events	🕈 Users 🛛 🚽 S	uppliers 🚽 Changelog								
	Use the most	used actions to quic	kly get access to the most impo	ortant fea	tures of your current role.						